

Lukasz Robak

### Cover letter

In practice, all of my professional experience to date, spanning more than 30 years, has focused precisely on the effective analysis of needs, technical assessment, often also technical implementation and ending with supervising the bringing of projects to implementation.

I have extensive experience in supervising and implementing multiple projects simultaneously. On many occasions, or in fact almost always, during the course of projects, they have been modified on the basis of discussing the individual stages with the recipients - something I am organisationally accustomed to and can effectively implement regardless of the changes made in a timely manner.

Due to the common making of changes during projects, I am fully accustomed to using the AGILE strategy. With the AGILE approach, by using regular and frequent presentations and discussing the next steps of the implementation with the recipient, it is possible, with professional project management, to achieve a significant increase in the efficiency of the work while increasing the degree of alignment of the final product with the actual needs of the recipients.

I have extensive experience in the effective management of large programming and implementation projects, many years in the making. It is important to emphasise that the Business Technology degree programme I completed at the University of the West of Scotland (Bsc/H, completed 3rd year of study), where practical credits for each module meant working in groups, demonstrates well my ability to work well in teams and my ability to communicate effectively and efficiently with colleagues.

It is worth mentioning that throughout my course of study I have not once gained a final module grade other than an A, and in addition I can boast of having won two medals for the best student on the Business Technology "Court Medal" course - in all probability expecting to hear that I also obtained a third for my recently completed 3rd year of study. Such good results when working for each module in different teams, further ensure that no matter what team I am in, the projects I am involved in are always completed on time and to the highest possible standard.

In the course of my 32 years of professional practice, I have repeatedly been responsible for the technical implementation of individual elements of projects, often being a key figure in the realisation of the whole or the most important and knowledge-intensive areas of the end application. Practical knowledge of a very wide range of technologies becomes in itself a kind of universal knowledge, enabling me to implement projects in any other technology required for the project - the practical understanding and knowledge of which, for me, is a formality. I always try to keep abreast of the latest IT trends, and when approaching the realisation of a new project I always carry out research before deciding on the most appropriate technologies to choose for the realisation of a new solution.

I started my own company at the age of 19, while still in the midst of my first studies. Throughout my career, all the contracts I have carried out, which have helped me to continue

building my knowledge and experience, have been carried out successfully and, to this day, I can still boast the best references from my contractors.

Running the company, negotiating contracts, anticipating market trends, analysing the needs of individual contractors and building final designs and application implementations on this basis, organising working teams consisting of both my own employees and contractors' employees, creating contracts describing the cooperation in detail and, finally, effectively managing the cooperation and maintaining the applications delivered to the clients - this, together with experience, has allowed me to build up a unique range of broad business knowledge. It is worth mentioning that throughout my professional history, no one has ever had any objections to my work, thanks to which I have many significant references of which I am personally proud. Given that I have managed to sell more than 15,000 licences for my applications throughout my business history, I can assure you that the effectiveness of my work is no accident.

4 years ago, my family and I made the decision to relocate to the UK, and as a result I decided to complete another degree - superstructuring and systematising my knowledge of management and business, which I found to be an excellent addition to my technical skills.

This was a completely conscious move, which I would like to see as an addition to the area of knowledge necessary for me to change my career goals from being focused on technology implementations towards looking more at the whole process of creating new technology solutions from the management side of teams. For this reason, I decided to step away from running my own business and become part of a team, with the opportunity to apply all my knowledge to larger projects.

The ERP business analyst role is my first and long-term goal as a work to which I have the best possible capability.

I am confident that if I am given the chance to demonstrate my capabilities in an actual job, I will prove beyond any doubt that I will add significant value to the your technical team.

As a 3rd year student, I can accept a full-time job and finish my degree, or complete a sandwich year placement programme to then complete my dissertation while working normally. It is also possible to take a full-time job while completing an honours year, which I have also discussed with my UWS programme leader. Which study-related option is chosen is a subordinate matter for me, as the most important thing for me is to get a chance from your company for proving my worth in actual work.

I can also add that realistically my age and appearance is estimated to be 35 by most of my friends and also by my perfect well-being.

I have been washing all my life doing various sports as a hobby for balance, keeping my fitness at a consistently high level. As a hobby, I have been organising sailing trips on the seas all over the world for more than 10 years, I ski, ride motorbikes and participate in motor sports - which in itself allows me to keep in a stable shape giving me an excellent basis for my further professional work for many years, in the area - which I love and strive to be the best in.